Full name: Phone: Email:	Jan Elman Koch Hansen +84 122 7031858 <u>elmandk@yahoo.dk</u>
Date of birth:	February 12th 1975
Nationality:	Danish
Civil status:	Single / no children

2016 – 2016 Receptionist at Aeroe Hotel, Denmark

I was replying to inquiries by email or phone about stays in the hotel. This was done in Danish, English and German language. I was managing bookings and receiving guests in the hotel. Checking out guest of the hotel by the end of their stay and closing their account. I acted friendly and professional at all times and I was able to look after several things at same time and always stay calm, even when working under pressure. As the job was only a season position, my employment came to an end on September 24th 2016.

2015 - 2015 Teacher at HF & VUC FYN Ærø, Denmark

I was teaching 3 classes of high school students age 17 to 20 years in mathematics and business. At the end of the school year I took the students to verbal as well as written exam. The students did very well at the exams. As the job was only a short time position, my employment came to an end on June 30th 2015.

2012 - 2014 Chartering Broker with Austral Asia Line Pte Ltd, Singapore

I worked as in-house broker at the tramp desk doing world wide chartering within the project and heavy lift market. I dealt with the company's own fleet of 10 multipurpose tweendeckers ranging from 12000 upto 30000 mts deadweight – all with 2 x 350 mts cranes. In addition I also carried out operating by taking outside vessels on either time charter trips or for period. Among our clients were mayor windmill producers such as Siemens, Goldwind and Vestas and within the oil and gas segment we worked with companies like Woodside, Technip and Chevron. In addition we dealt with big freight forwarders such as Blue Water Shipping, Deugro, SDV, Bertling, Agility, DSV, DHL, Panalpina and NMT Projects. Since I started working at the tramp desk, I have obtained substantial knowledge about stowage of cargo, lifting of heavy cargo units and offering for tenders and contracts of affreightment.

The decision to leave the company was my own.

2011 - 2012 Shipbroker with Dane Chartering, Svendborg, Denmark

I worked as competitive broker within the project and heavy lift cargo market. I did fixtures on voyage charter, time charter and period charter with the major owners and operators within this market.

Among my fixtures were shipments of dangerous cargo which demands a lot of preparation and documentation before the shipment can take place. Furthermore restrictions apply to the tonnage carrying out the transport as well as ports vessel can call enroute.

I also continued to fix rubber tired gantry container cranes and other harbour equipment as I did in my time with Andersen Shipping Company.

The decision to leave the company was my own.

2008 - 2010 Chartering Manager with Andersen Shipping Company (ASC) Pte Ltd, Singapore.

I worked as competitive broker within the project and heavy lift cargo market. Among others I have been fixing transport of diving equipment, yachts, mining equipment, pipes for the offshore industry and rubber tired gantry container cranes.

I managed to improve the number of fixtures in the chartering department. However the management decided to close down the chartering desk and I was put on notice and had my last day with the company on October 31st 2010.

2006 – 2008 Tanker broker with Erria A/S, Copenhagen, Denmark.

Whereof 6 months as general cargo broker with joint-venture company Sea Saigon Shipping, Ho Chi Minh City, Vietnam.

During my 6 months in Vietnam I was in charge of employing 4 x 2000 mts deadweight geared tweendeckers built early 1980's. Those 4 vessels were trading with general cargo such as steel coils, pipes, containers and knocked down cranes within the Persian Gulf – Far East range. I managed to turn the result of trading those vessels from non-profit into profit. Due to the fact I had worked as a tanker broker before it was decided to relocate me back to Denmark to work in Erria's main office when Erria took over 3 tanker vessels in range from 2500 upto 7000 mts deadweight. Those tanker vessels were all trading with chemicals, vegetable oils and molasses. I did the brokering and operation for those 3 vessels for 1 year when Erria then decided to take over Ibex Maritime in Istanbul to carry out the brokering and operation. As I was not interested in joining the setup in Istanbul I decided to resign and leave Erria.

1998 – 2005 Tanker broker with M.H. Simonsen ApS., Svendborg, Denmark.

I was doing brokering and operation of tanker vessels in range from 600 upto 5000 mts deadweight. Those tanker vessels were trading with chemicals, vegetable oils and molasses. I managed to improve the profit on those vessels and the decision to leave the company was my own.

1997 – 1998 General cargo broker with H.C. Grube I/S, Marstal, Denmark.

I worked as in-house broker on own tonnage being gearless single- and tweendeckers in range from 600 upto 2000 mts deadweight. Those were mainly trading with bulk and general cargoes within Europe. Furthermore I did a few fixtures as competitive broker within the same segment. The decision to leave the company was my own.

1996 – 1997 Port agent and dry bulk cargo broker with RMS Lubeck Schiffahrtsgesellschaft mbH, Lubeck,Germany.

I worked as a port agent in the port of Lubeck. I was taking care of vessels ranging from 500 upto 10000 mts deadweight loading and discharging all kind of bulk cargoes. Furthermore I worked as in-house broker on own tonnage being gearless singledeckers in range from 500 upto 3000 mts deadweight. Those vessels were mainly trading in Northern Europe within the dry bulk segment. The decision to leave the company was my own.

References

Managing Director Mr. Flemming Skov, Aeroe Hotel, phn +45 20413303 email info@aeroehotel.dk Principal Mr. Brian A. Johansen, HF & VUC FYN Ærø, phn +45 6265 6590 email bjo@vucfyn.dk Managing Director Mr. Namir Khanbabi, Austral Asia Line, phn +65 9640 4077 email nkhanbabi@australasialine.com

Managing Director Mr. Karsten Soerensen, Dane Chartering, phn +45 4029 1932 email karsten@danechartering.dk

Managing Director Mr. Duncan Martin, ASC Chartering, phn +65 9721 4919

Managing Director Mr. Oliver Andersen, ex Andersen Shipping Company, phn +65 9618 1225 Managing Director Mr. Henrik N. Andersen, Erria, phn +45 3336 4393 email henrik@erria.dk Chartering Manager Mr. Per Ekmann, ex M.H. Simonsen, phn +45 6037 3957

Languages spoken / written

Danish, English and German in fluent. Understands Norwegian and Swedish.