

#### Week 18 (1-7 May , 2017)

#### **EDITORIAL**

It is Thursday the 4th of May and we have just celebrated May 1 around the world in support of workers and their hard-earned rights. The red flags were dusted off and who knows, they may be replaced by something more neutral in the future. One thing seemed certain though here in Scandinavia May 1 is a great excuse to relax, drink beer



and listen to another round of endless speeches from politicians eager to stay in their seats.

Networking at breakbulk expo in Antwerp was as mentioned the main event happening in project shipping last week. This week's newsletter is a reflection of that event with a short report focusing on some many people that I met during my personal visit to their booths. On another note I shall be taking off to Vietnam on Sunday where another global event will take place, CLC Projects Network with some 80 persons from 48 countries are meeting up to discuss and develop business. Hopefully Finnair will deliver me in one piece and I will avoid the motorbikes crisscrossing Ho Chi Minh City.

#### In this week's issue:

- Very brief introduction to some people that I met recently at the Breakbulk fair in Antwerp
- Port of Dugm, Oman Press Release
- Sector news
- · Video and photo of the week
- Quote of the week (New)

Wishing you a good read and until next week.

Yours sincerely,

Bo H. Drewsen

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#### This Week's Advertisers



#### **VISIT REPORT FROM BREAKBULK EUROPE**

Contact me if you need more information by emailing me direct at bo.drewsen@projectcargo-weeklu.com

Klaipeda Container Terminal, Klaipeda, Lithuania Mr. Vaidotas Sileika Chief Executive Officer Email: vaidas@terminalas.lt www.terminalas.lt



Klaipeda Container Terminal is strategically located in the Baltic, strategically located in Lithuania. With excellent road and rail connections to Russia and other parts of the Baltic it is a place to consider if you have a project to that area. With excellent links to the land locked country of Belarus Klaipedia Container Terminal must certainly be approached.

Canada States Africa Line, USA Mr. Eugene Nutovych Line Manager



www.csaline.com



CSAL has a regular multipurpose breakbulk service from USEC and US Gulf and Canada to South Africa and other ports on inducement.

CARGOW, The Netherlands Mr. Bjarni Hjaltason Email: bjarnih@cargow.com www.cargow.com



CARGOW is a shipowner with a base in Iceland and is specialised in moving containers and breakbulk cargo between Norway, Iceland, Faeroe Islands and continent Europe. They may be worth contacting if you have some heavy pieces from say East Coast of Norway that needs transhipment in North Continent of Europe.

Victrol, Antwerp, Belgium Mr. Jan-Andries Arts Project Manager

Email: heavyprojects@victrol.be www.victrol.be



A shipowner with specialty in moving project cargo inland by river in Europe.

MOL Liner MOL (Europe) B.V. Mr. Jan Holst. Director North Europe

Email: jan.holst@mol-liner.com

www.molpower.com



Mitsui O.S.K. Lines is a well-known brand in global container shipping and they have a good reputation in the market for reliability, stability and performance now also a potential for project cargo. They also have a separate breakbulk service.

MSC, Hamburg, Germany Mr. Stefan Peeck Project Manager

Email: speeck@mscgermany.com

www.msc.com



MSC is the worlds 2nd largest shipping line and although they in the past did little or no movements of breakbulk cargo by container ship they are now on that trail as well competing with the likes of Maersk, CMA CGM and MOL etc.

FEDNAV, Antwerp, Belgium Mr. Gerrit De Win Manager Email: q.de.win@fednav.com www.fednav.com



FEDNAV is a Canadian based shipowner with ships fitted to call the Great Lakes of North America and the inland waterways. They run a regular service from Europe to North America.

Steveco, Kotka, Finland Mr. Tapio Mattila Senior Vice President Email: tapio.mattila@steveco.fi

www.steveco.fi



Steveco is a terminal and stevedoring company located in Kotka, Finland close to the border of Russia. Well known for storage and transhipment to/from Russia as well as a competent export port for Finnish export products you may speak to them for a quote if needed.

Misje Chartering AS, Bergen, Norway Mr. Dan Ove Haugsdal Chartering Manager Email: dh@misje.no www.misje.no



Misje Chartering is a Norwegian company headquarted in Bergen. And besides having aquavit and nibbles at their stand (an aquavit that has been almost around the world called linieaquavit) they also are into reality shipping with ships focusing on Scandinavia/Baltic etc and carrying a lot of steel and other basic cargoes. They are also keen on moving project cargoes on their vessels.

Hull Blyth, Lagos, America Mr. Christian Holm Managing Director

Email: christian.holm@hb-ng.com

www.hull-blyth.com



A well-established shipping agent in particular in West Africa with a long history in the region. Dealing with Africa can be complicated for project cargoes but no doubt Hull Blyth with boots on the ground has the experience since years in dealing at anything you might throw at them.

Meriaura Mr. Hannu Laivoniemi Chartering Manager, Projects Email: projects@meriaura.fi www.meriaura.fi



A Finnish shipowner headquartered in Turku, Finland with a range of special heavylift cargo vessels.

Modul Forwarding & Chartering Services, St. Petersburg, Russia Ms. Aleksandra Zakharova Email: azakharova@modul.spb.ru

www.modul.global



Modul is a project freight forwarder in St. Petersburg, Russia and is certainly an alternative to ask if you need inland transport to/from parts of Russia where you get nowhere without speaking Russian or having contacts in the right places.

Hoegh Autoliners, Oslo, Norway

Mr. Öskar Orstadius Mr. Geir Paulsen

Email: oskar.orstadius@hoegh.com Email: geir.paulsen@hoegh.com www.hoeghautoliners.com



Höegh is a respected name in roro shipping and although partly owned by Maersk they have an independence in the market and are very active in offering roro services for project cargo and roro projects around the world. They are service minded and can be relied upon.

ISA, Antwerp, Belgium International Shipping Agencies Ms. Dominick Hendrikx Email: dhe@isagencies.com www.isagencies.com



ISA is among others agent of the Algerian shipowner CNAN and most people know that Algeria can be a troublesome market to enter and exit and thus CNAN via ISA may be the solution you are looking for. A small reminder Dominick is INDEED a woman not a man she told me that she is often asked if the spelling is right.

# PRESS RELEASE: PORT OF DUOM, OMAN

The Duqm Port project is situated on the southeastern seaboard of the Sultanate of Oman, overlooking the Arabian Sea and the Indian Ocean beyond.

Port Of Duqm aspires to become a major hub for the handling of containers, general, project, dry and breakbulk cargoes.



Making full utilization of its major assets, such as its prime location, the -18m guaranteed draft, excessive land and quay length availability and its current and future intermodal capabilities to reach regional and international markets in the most cost-efficient way. The current capacity of the Terminal is about 2.5 Million tons per year. Meanwhile, only self-geared vessels can be handled, but the port is planning to further invest in loading equipment in the near future to increase the capacity and loading efficiency of the Terminal.

Read the full story

#### PIII P & PAPER

# VALMET TO SUPPLY NEW BLEACHING PLANT TO CENIBRA'S PULP MILL IN BRAZIL

Valmet has been selected as supplier for a new bleaching plant to be installed at CENIBRA's pulp mill in Belo Oriente in Brazil. The new plant will have the capacity to produce 500,000 tonnes of pulp per year. Start-up is scheduled to be in April, 2018.

Read the full story

### **POWER GENERATION**

# THERMAX HAS WON EXPORT CONTRACTS OF APPROXIMATELY USD 157 MILLION FROM A LEADING AFRICAN CONGLOMERATE

Thermax will supply 4 utility boilers, 8 heat recovery steam generators, and 2 flue gas steam generators for its refinery and petrochemical project coming up in Nigeria. The contract includes design, engineering, procurement, manufacturing and testing, and supervision and commissioning of these equipment at the site.

Read the full story

## **HEALTH, SAFETY AND ENVIRONMENT**

### VIKING FIELDS NEW OFFSHORE SAFETY SOLUTIONS TO PROTECT PEOPLE AND BUSINESS

Safety equipment and servicing provider VIKING Life-Saving Equipment will use OTC 2017 to showcase new offerings designed to boost the safety of personnel, and to reduce the time and costs of maintaining compliance, too.

Read the full story

### **AUTOMOTIVE**

### SOUTH KOREAN AUTOMAKER HYUNDAI MOTOR HAS CHOSEN A CHINESE BATTERY SUPPLIER FOR THE FIRST TIME

Fujian-province based Contemporary Amperex Technology Co. Ltd. (CATL) will provide batteries for Hyundai's plug-in Sonata sedans, expected to hit the Chinese market in the first half of 2018, according to China's official Xinhua news agency.

Read the full story

#### **AVIATION**

### AJT ENGINEERING AT DUBAI AIRPORT SHOW IN UAE

AJT Engineering will be joining Tamas Pro at Stand 5521 at the Airport Show in Dubai, UAE. AJT specialises in air traffic control tower designs, pre-engineered pre-manufactured visual control rooms (cabs), air traffic communications and weather systems, lighting controls and other airport facilities.

Read the full story

# CONSTRUCTION EQUIPMENT SKYLIFT PARTNERS WITH SKYJACK IN MALAYSIA

Skyjack has appointed Nationwide Skylift to represent it in Malaysia. Nationwide Skylift is a specialist in truck mounted rental, which is the dominant product type in the country, and has a fleet of self propelled boom lifts from 34m to 100m.

Read the full story

# RENEWABLES PRINCIPLE STRENGTHENS JAPAN TIES

Principle Power and Mitsui Engineering & Shipbuilding are to collaborate further on floating offshore wind projects in Japan.

Read the full story

### **SHIPPING NEWS**

# BBC CHARTERING INCREASES "APAC SERVICE" CAPACITY BETWEEN MEDITERRANEAN AND NORTH AMERICA

With this regular, up to bi-weekly capacity sailing westbound, BBC Chartering offers project cargo customers a new level of flexibility and highly effective project cargo transport solutions. The capacity operates under BBC Chartering's high performance liner and semi-liner network for any port, any cargo (apac service) and utilizes the carrier's fleet of 180 MPP and HL vessels, including Ro/Ro tonnage.

Read the full story

#### VIDEO OF THE WEEK



Official video of Port of Duqm Co. Featuring the CEO & GM-Ports highlighting the ports capabilities.

### PHOTO OF THE WEEK



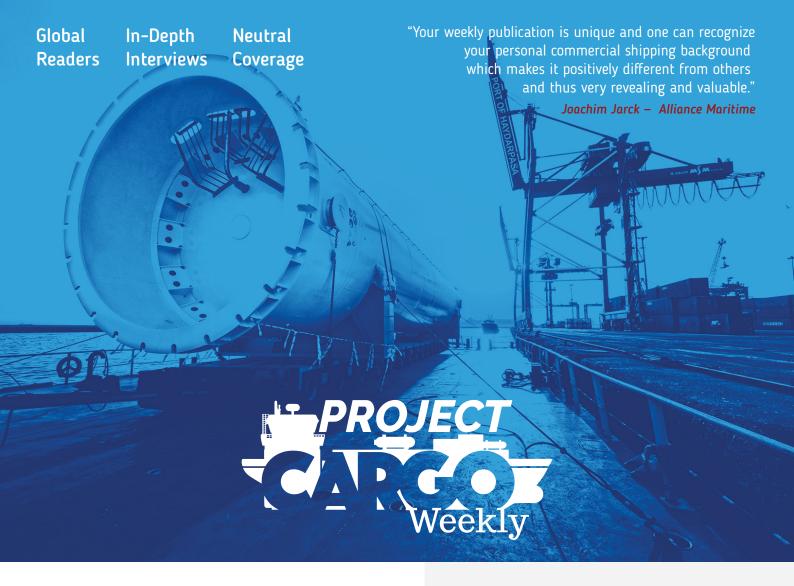
Recently, Höegh Autoliners was chosen to provide the ocean transportation of a 7.12 metre wide catamaran that needed to be shipped from Antwerp to Brisbane. The width of the catamaran was a challenge as it could not be placed on a single 40 foot rolltrailer which has a total width of 2.60 metres.

Read the full story

## **QUOTE OF THE WEEK**

"WHEN YOU CEASE TO MAKE A CONTRIBUTION, YOU BEGIN TO DIE."

- Eleanor Roosevelt -



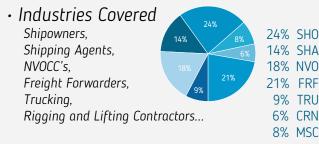
# **AD PRICING**

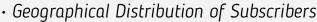
- 1x Main Banner 870 USD / 800 EUR per week
- 3x Sectional Banner
  550 USD / 500 EUR per week
- VIDEO
  440 USD / 400 EUR per week
- Job Listings 220 USD / 200 EUR per month per job

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