

Dear Business Partner,

The Christmas season gives every business an opportunity to look back over the past year and look forward to the coming year.

Since 2009 Hutchison Ports Stockholm has operated the container berths in central Stockholm, 2019 is the last full year we will operate the berths in Container Terminal Frihamnen.

In March 2017, we signed the agreement to operate the container berths in the new area in Norvik, 60 km south of Stockholm. Following our move to Norvik, the terminal in Frihamnen will be closed. We are really looking forward to commencing work at our new container terminal in Norvik as it begins to take shape.

This year, all signs point to record breaking volume. Despite signs of weakness in the economy, the upward trend in container volumes show the importance of the growth in this area of Stockholm. We are very proud of this result and without your support this would not have been achievable. On behalf of the entire team, we sincerely want to thank your support in 2019, we are looking forward to continuing our collaboration for many more years.

This month, you'll find information on the completion of the railway tunnel, the latest development on our equipment, the ubi app, our gate operations process and an introduction of one of our team members.

Each newsletter will also be posted on our new website: www.hutchisonportsstockholm.se.

I wish you and your families a Merry Christmas and a Happy and Healthy 2020!

Yours sincerely,
Lawrence Yam, CEO Hutchison Ports Stockholm

Completion of the railway tunnel

Another milestone has been reached with the construction of the new container port in Norvik. The terminal area and the hinterland facilities are near completion. Works on the railway tunnel was completed by the Ports of Stockholm last month. The tunnel forms part of the industrial branch line being constructed by the Port of Stockholm to the new freight port. In total, four kilometres of rail track is being built, including 270 metres that runs through the tunnel.

"Connecting the new terminal to the national railway system is a precondition for the best connections to and from the hinterland", says Lawrence Yam, CEO of Hutchison Ports Stockholm. As soon as the terminal opens, rail services will commence.



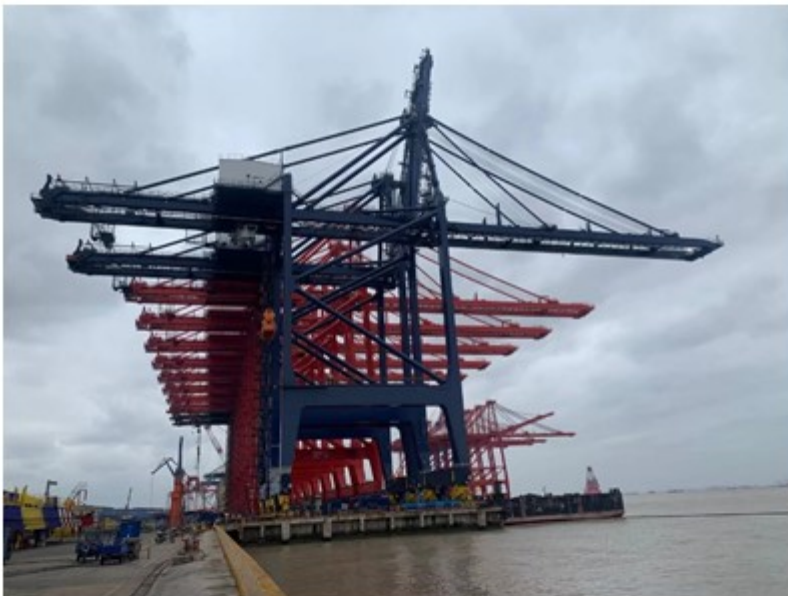
Meanwhile in Shanghai

'The automation testing is in full flight at ZPMC facility for straddle carriers, where also our two drivers are getting increasingly acquainted to the new machines' says Andy Lewis.

Andy visits Shanghai regularly to check the progress on our new equipment. The first two straddle carriers are basically ready and are aboard the vessel transporting them here for the end of January.

Lawrence Yam said, 'We are very exciting to finally receive equipment on the new terminal site, We are proud of our equipment and of the Swedish country, therefore our straddle carriers are painted in the national colours of Sweden.'

On the QC side, ABB and ZPMC are working to get the cranes function tested and loaded this side of the new year.



UBI

Hutchison Ports Stockholm will be making use of the ubi app. The ubi app is part of Hutchison Ports' major initiative to integrate waterside, yard and landside operations through a new app powered by nGen.

'Ubi will be able to process information enquiries for quayside operations, landside operations, gateway terminals for truckers, consignees and shippers. Truckers will know when the box is ready for collection', says Torbjörn Persson. He adds 'Ubi will be available in Swedish and English'.

For more information about ubi, please contact us via commercial.ctn@hutchisonportsstockholm.se



Gate- operations process

To accommodate future operations, Hutchison Ports Stockholm will use an automated solution to optimise the gate-operations process. Torbjörn Persson, terminal manager Hutchison Ports Stockholm, explains how Hutchison Ports Stockholm will manage this process,

'The truck appointment process will begin by using the ubi app to prepare to visit the Terminal. Haulage companies can use ubi on their smartphones or via the web portal to plan and prepare assignments for their drivers'.

'Upon arrival the trucks will pass OCR (Optical Character Recognition) cameras to control and identify their appointment. Appointments will be cross-checked in our system with information from the customer. If the system can confirm the assignment the truck will be allowed to enter the Terminal. When parked on the Terminal, the truck driver will have to confirm the job and swipe their personal access card for the system to start the process. The system will send either a loading or discharge assignment to the Straddle Carrier operator'.

OCR cameras will be used before arriving at the Gate -out area to confirm the truck status. If the system confirms the appointment, the truck driver will be allowed to leave.

Throughout the process the truck driver will continuously receive updates via the ubi app.

Please let us introduce you to....

Andy Lewis, the Technical Manager, Hutchison Ports Stockholm. Before joining Hutchison, Andy worked as a Commissioning Manager for some of the largest and most complex hospital projects to date. Previously, Andy held positions as Automation Manager and Project Manager in factory automation and suppliers within the port industry. "It is difficult to resist the challenge of actually being part of a new port with all its technology it will evolve into one of most automated ports in the region" says Andy. "We are collectively building both the port and the teams now, together with the whole Hutchison organisation and to rise to this challenge".

